State of Washington Office of Insurance Commissioner 2009 Washington Market Share and Loss Ratio Line of Business: Accident and Health

All Domestic Authorized Companies Zero Premium Companies Excluded

Company Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share (2)	Premiums Earned	Losses Incurred(3)	Loss Ratio	Enrollment(4)
Aetna Hith Inc WA Corp	47060	WA	HCSC	\$5,920	0.04%	\$5,921	\$5,027	84.90%	846
Arcadian Hlth Plan Inc	12151	WA	HCSC	\$32,336	0.24%	\$32,336	\$25,724	79.55%	3,360
Asuris NW Hlth	47350	WA	HCSC	\$218,865	1.60%	\$219,354	\$196,609	89.63%	73,513
Columbia United Providers Inc	47047	WA	HCSC	\$97,519	0.71%	\$97,519	\$82,467	84.57%	43,780
Community Hlth Plan of WA	47049	WA	HCSC	\$558,581	4.08%	\$558,581	\$489,647	87.66%	263,701
Dental Hith Serv	47490	WA	LHCSC	\$8,199	0.06%	\$0	\$4,297	0.00%	23,863
Farmers New World Life Ins Co	63177	WA	L&D	\$806	0.01%	\$801	\$117	14.60%	
Great Republic Life Ins Co	67482	WA	L&D	\$1,710	0.01%	\$1,875	\$2,592	138.29%	
Group Hith Coop	95672	WA	HMO	\$1,999,205	14.62%	\$1,996,419	\$1,796,341	89.98%	352,274
Group HIth Options Inc	47055	WA	HCSC	\$640,436	4.68%	\$639,182	\$552,318	86.41%	189,301
KPS Hith Plans	53872	WA	HCSC	\$146,063	1.07%	\$146,063	\$134,498	92.08%	38,819
Lifewise Assur Co	94188	WA	L&D	\$28,085	0.21%	\$27,929	\$17,538	62.79%	
LifeWise Hlth Plan of WA	52633	WA	HCSC	\$210,235	1.54%	\$210,246	\$160,965	76.56%	78,092
Molina HIthcare of WA Inc	96270	WA	HMO	\$725,766	5.31%	\$725,766	\$600,946	82.80%	334,175
North Coast Life Ins Co	67059	WA	L&D	\$0	0.00%	\$0	\$0	0.00%	
Pacific Visioncare WA Inc	47100	WA	LHCSC	\$13	0.00%	\$13	\$14	108.36%	
Pacificare of WA Inc	48038	WA	HCSC	\$417,931	3.06%	\$417,577	\$331,097	79.29%	42,852
Premera Blue Cross	47570	WA	HCSC	\$2,026,196	14.82%	\$2,023,053	\$1,756,581	86.83%	521,327
Puget Sound Hith Partners	12909	WA	HCSC	\$53,351	0.39%	\$0	\$44,812	0.00%	4,462
Regence BlueShield	53902	WA	HCSC	\$2,400,318	17.55%	\$2,394,442	\$2,042,985	85.32%	723,146
Symetra Life Ins Co	68608	WA	L&D	\$22,905	0.17%	\$22,872	\$22,521	98.47%	
Timber Products Manufacturers Trust	12239	WA	MEWA	\$6,741	0.05%	\$6,741	\$5,761	85.47%	4,138
Vision Serv Plan	47317	WA	LHCSC	\$26,281	0.19%	\$26,281	\$20,477	77.92%	566,177
Washington Dental Serv	47341	WA	HCSC	\$425,121	3.11%	\$424,102	\$379,415	89.46%	858,469
Washington State Auto Dealers Ins Tr	12609	WA	MEWA	\$607	0.00%	\$558	(\$917)	-164.27%	
Willamette Dental of WA Inc	47050	WA	LHCSC	\$42,316	0.31%	\$42,316	\$38,831	91.77%	112,305
Totals (Loss Ratio is average)(5)				\$10,095,506	73.82%	\$10,019,945	\$8,710,663	86.93%	4,234,600

⁽¹⁾L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHCSC=Limited HCSC, F=Fraternal, MEWA=Multiple Employer Welfare Arrangement

⁽²⁾Market Share is based on all authorized Washington companies' written premiums.

⁽³⁾Includes Risk Revenue-related claims and benefits. However, Premiums Written and Premiums Earned do not include Risk Revenue.

⁽⁴⁾ Enrollment only provided by companies filing the NAIC Health blank.

⁽⁵⁾Totals do not represent all health coverage in Washington.

State of Washington Office of Insurance Commissioner 2009 Washington Market Share Line of Business: Life - Annuities

All Domestic Authorized Companies Zero Premium Companies Excluded

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
Farmers New World Life Ins Co	63177	WA	\$4,272	\$0	\$0	\$0	\$4,272	0.11%
Industrial Alliance Pacific Ins & Fi	84514	WA	\$205	\$0	\$0	\$0	\$205	0.01%
North Coast Life Ins Co	67059	WA	\$960	\$0	\$0	\$0	\$960	0.02%
Symetra Life Ins Co	68608	WA	\$149,483	\$0	\$6,194	\$0	\$155,677	3.86%
Western United Life Assur Co	77925	WA	\$56,314	\$0	\$0	\$0	\$56,314	1.40%
	Totals		\$211,233	\$0	\$6,194	\$0	\$217,426	5.39%

⁽¹⁾Market Share is based on all authorized Washington companies' written premiums.

State of Washington Office of Insurance Commissioner 2009 Washington Market Share

All Domestic Authorized Companies Zero Premium Companies Excluded

Line of Business: Life - Life Insurance

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share(1)
Farmers New World Life Ins Co	63177	WA	\$32,882	\$0	\$0	\$0	\$32,882	1.75%
Great Republic Life Ins Co	67482	WA	\$41	\$0	\$0	\$0	\$41	0.00%
Industrial Alliance Pacific Ins & Fi	84514	WA	\$257	\$0	\$0	\$0	\$257	0.01%
Lifewise Assur Co	94188	WA	\$32	\$0	\$13,400	\$0	\$13,433	0.72%
North Coast Life Ins Co	67059	WA	\$341	\$0	\$0	\$0	\$341	0.02%
Pemco Life Ins Co	71803	WA	\$4,233	\$0	\$57	\$0	\$4,291	0.23%
Symetra Life Ins Co	68608	WA	\$18,914	\$0	\$1,845	\$0	\$20,759	1.11%
Symetra Natl Life Ins Co	90581	WA	\$50	\$0	\$0	\$0	\$50	0.00%
Western United Life Assur Co	77925	WA	\$355	\$0	\$0	\$0	\$355	0.02%
	Totals	·	\$57,106	\$0	\$15,303	\$0	\$72,409	3.86%

⁽¹⁾Market Share is based on all authorized Washington companies' written premiums.

State of Washington

Office of Insurance Commissioner

2009 Washington Market Share and Loss Ratio

All Domestic Authorized Companies
Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
Commonwealth Ins Co Of Amer	10220	WA	\$2,624	0.03%	\$3,230	\$899	27.81%
Contractors Bonding & Ins Co	37206	WA	\$22,072	0.26%	\$24,538	\$5,414	22.06%
Enumclaw Prop & Cas Ins Co	11232	WA	\$12,751	0.15%	\$13,447	\$9,952	74.01%
Farmers Ins Co Of WA	21644	WA	\$499,533	5.96%	\$521,026	\$278,120	53.38%
First Natl Ins Co Of Amer	24724	WA	\$49,060	0.59%	\$45,904	\$17,259	37.60%
Fraternal Beneficial Assoc	29360	WA	\$62	0.00%	\$62	\$16	25.69%
General Ins Co Of Amer	24732	WA	\$16,642	0.20%	\$22,745	(\$12,982)	(57.08)%
Grange Ins Assn	22101	WA	\$59,602	0.71%	\$59,244	\$36,543	61.68%
Mutual Of Enumclaw Ins Co	14761	WA	\$213,044	2.54%	\$205,726	\$136,215	66.21%
National Merit Ins Co	39004	WA	\$8,484	0.10%	\$8,918	\$6,363	71.35%
Northwest Dentists Ins Co	32417	WA	\$5,985	0.07%	\$5,796	\$3,676	63.43%
Pemco Ins Co	18805	WA	\$71,441	0.85%	\$70,890	\$43,686	61.63%
Pemco Mut Ins Co	24341	WA	\$239,571	2.86%	\$240,202	\$137,478	57.23%
Physicians Ins A Mut Co	40738	WA	\$73,357	0.88%	\$72,757	\$17,938	24.65%
Red Shield Ins Co	41580	WA	\$5,000	0.06%	\$5,034	\$1,169	23.22%
Rocky Mountain Fire & Cas Co	22128	WA	\$8,845	0.11%	\$9,311	\$6,061	65.09%
Safeco Ins Co Of Amer	24740	WA	\$177,261	2.12%	\$176,905	\$76,700	43.36%
Safeco Surplus Lines Ins Co	11100	WA	\$0	0.00%	\$0	\$0	0.00%
Unigard Ind Co	25798	WA	\$10,697	0.13%	\$11,056	\$5,122	46.33%
Unigard Ins Co	25747	WA	\$75,336	0.90%	\$74,797	\$42,899	57.35%
Washington Cas Co	42510	WA	\$13,196	0.16%	\$12,700	\$6,523	51.36%
Western Professional Ins Co	10942	WA	\$0	0.00%	\$0	(\$1,546)	0.00%
Totals (Loss Ratio is	s average)		\$1,564,563	18.68%	\$1,584,289	\$817,504	51.60%

⁽¹⁾ Market Share is based on all authorized Washington companies' written premiums.

⁽²⁾ Excluding all Loss Adjustment Expenses (LAE)

State of Washington

Office of Insurance Commissioner

2009 Washington Market Share and Loss Ratio

All Domestic Authorized Companies Zero Premium Companies Excluded

Line of Business: Title

All Dollars in Thousands

Company Name	NAIC Code	Dom	Premiums Written	Market Share (1)	Premiums Earned	Losses Incurred	Loss Ratio(1)
Pacific NW Title Ins Co Inc	50970	WA	\$29,026	11.69%	\$28,969	\$2,156	7.44%
Totals (Loss Ratio is average)			\$29,026	11.69%	\$28,969	\$2,156	7.44%

(1) Excluding all Loss Adjustment Expenses (LAE)